

BEAUTY

## **Meet Emilia Taneva: This Beauty** with Brains is Taking Over Instagram By Allison Kugel | May 16, 2019

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Emilia Taneva, a beautiful Bulgarian import, has managed to organically amass a

corporate sponsors from Clinique and Olay, to Pantene, Macy's and FabFitFun to line up to work with her. Turning her passion for travel into her own cottage industry, Taneva has circled the globe in rarefied luxury, chronicling her adventures draped in the latest fashion and accessories. What's more impressive, is that she has managed to accomplish this in parallel to a thriving career as an orthodontist and expert on dental genetics. Originally a successful dentist in her native, Bulgaria, Taneva came to the United States on a student visa to get her orthodontics degree from the University of Illinois at Chicago. Along the way, she fell deeply in love with her now husband, and her brand Bubbly Moments was born out of the pair's penchant for romantic globetrotting.

whopping 655K+ Instagram followers at her handle @bubbly.moments in just a year and a half! Her luxury lifestyle blog by the same name is also exploding, leading major



media influencer, or did that come after? Emilia Taneva: That came later on. I came here to study orthodontics. I was already a dentist in my native, Bulgaria. About three years ago, my husband and I were traveling

a lot and I had a lot of content that I realized I could use. Traveling was always one of

my passions. I saw other people doing their blogs and realized that I could turn this into a brand and make it a source of income. At the time I was following a few bloggers, namely, @nomadicmatt and @theblondeabroad. I was focused on the website first and then came Instagram.

AK: How did you put your team together to build and optimize your blog, BubblyMoments.com? ET: I have website design experience going back many years, so I was able to do everything myself. I've built other websites in the past, and I love the technical part of working on my website. I studied, I Googled and I read a lot of manuals about SEO. It's

a field that is changing constantly, so I am always brushing up on the latest trends and

methods.

your secret? ET: It's important to have a niche when you are first building your following. Figure out what you are passionate about. Is it beauty, fashion, food, travel? Invest a great deal of

time. I spend 4 or 5 hours per day just reviewing photos that are going to be published on Instagram, and I invested my own finances to build this brand. Just like with any

other brand or business, if you want it to be successful, you have to treat it like a

posting images that reflect other parts of your life and other interests.

AK: Instagram seems to be your main stage. Is that true?

business and put in the time. After your following grows you can expand and start

following to over 650K followers in such a short period of time. What's

AK: People want to know how you managed to grow your Instagram

ET: It's never a good idea to put all your eggs in one basket. Focus on Twitter, Facebook, Pinterest and your own website; not just Instagram. Try to publish similar content on all of your platforms. Pinterest is its own animal and I spend a lot of time on it as well. The content that is being published on Pinterest requires different image sizing and lots of overlaid text. I use Pinterest quite a bit to drive traffic to my website. AK: How do you keep your engagement so high? Do you have any trade

ET: Well, different images get different engagement; whether it is travel, fashion or

as well. You have to experiment with this formula. I try to engage back with my

food. Different times of the day when people are more or less active makes a difference

Jared Jewelry and others. How did you land your first corporate sponsor, and what do you think it was about your brand that attracted them to you?

ET: My very first sponsorship was just a gifted product that came from a clothing line in

connect influencers with compatible brands. The brand wants to make sure you will be good representative for their product. I have gotten my sponsorships either directly or

the UK. There are so many platforms for social media influencers and bloggers that

through one of these influencer platforms. What brands tell me they like about my

followers as much as possible. I go to their profiles, look at their pictures and reply to their comments. Engaging back is important. AK: You have some impressive sponsors, including Clinique, Olay, Macy's

secrets you'd like to share?

images are my use of bright colors and the places I've traveled. They like the idea of their brand being associated with these beautiful and exotic locations. They will ask me where I am going next and choose for me to promote their product or service against the backdrop of that specific locale.

AK: In addition to your strong social media presence, you are a successful

orthodontist, which you also incorporate into your blog and your social

life stages, so when you are thinking of expanding your family and having kids, the orthodontics part might take over a bit more as my traveling slows down for some

AK: You have traveled to so many places around the globe. What

destination has been your favorite, and why?

ET: Different days of the week are being dedicated to one or the other. At one point the dental or orthodontic part of the blog might become bigger. People go through different

media posts. How do you see the two working together?

ET: I really love Hawaii. It's one of my favorite destinations, and it is so easy to get from one island to the other. Each island has a different vibe, and the nature is so beautiful and unbelievable. Maui is more calming and relaxing. Oahu is more populated. If you are looking for more buzz and excitement, you can always jump over to Honolulu and Oahu. The best part is you're not leaving the states, so it's the same currency, same phone network. It's exotic and convenient at the same time. AK: People can now shop your lifestyle at your blog, Bubbly Moments. How do you choose what kinds of products to promote to your readers and

looking for fun things to promote. And I do promote things that I just personally love and use myself. For example, right now I am obsessed with my Amazon firestick, so I was just sharing that in my IG story. So much of it is completely organic and me sharing what I am loving at that moment.

ET: I need to believe in the product. I will usually use something for at least a few weeks

before giving any recommendation. Now that summer is coming, I am focused on summer content: outfits, accessories, floaties. I love a good pool floaty! I am always

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