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WheelsNeedDeals launches as Groupon for cars

by John Callegari Published: May 4, 2012

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Seeking to be the Groupon of the automotive world, WheelsNeedDeals.com recently launched in Plainview, offering weekly deals on anything from oil change packages to key finders.

Using a collective buying approach, the website is able to offer discounts on a variety of car-related products and services.

While online deals are available nationwide, deals for individual brick-and-mortar stores are currently only

available in the Long Island and Queens markets.

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Family Auto in Baldwin and Bethpage Car Wash in Bethpage have already signed on with WheelsNeedDeals.com to offer discounted services.

"Car owners want to know that their automobile is being taken care of by top-level professionals," said Jeff Cohen, WheelsNeedDeals' co-founder and vice president of operations, "Before we sign a merchant to our program, all WheelsNeedDeals potential merchants are thoroughly vetted by our staff to ensure our members a hassle-free experience with merchants they can trust."

Cohen founded the company along with fellow Plainview residents Jimmy Palakis and Jared Kugel. The trio also offer weekly car-care tips through the website's blog.

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